

## **Interim report for the nine months ended January 31, 2003**

### **Thrane & Thrane A/S**

The Board of Directors of Thrane & Thrane has today approved the company's interim report for the nine months ended January 31, 2003 as attached. The interim financial statements are unaudited.

Thrane & Thrane will review the interim report for the nine months ended January 31, 2003 at an investor presentation to be held at 1:00 pm today. The meeting will be held at the company's address: Lundtoftegårdsvej 93D, DK-2800 Kgs. Lyngby, Denmark.

#### **Thrane & Thrane A/S**

Waldemar Schmidt  
Chairman of the Board of Directors

Lars Thrane  
CEO

For further information, please contact:

Lars Thrane, CEO  
Henrik Lunde, COO

## **SUMMARY OF Q3 2002/03**

- The company reported a Q3 profit on primary operations of DKK 15.0 million as compared with DKK 6.3 million in 2001/02. Turnover was DKK 141.1 million, a 19.3% improvement on the same period last year (DKK 118.2 million). The company recorded a cash inflow from operating activities of DKK 27.9 million (a cash outflow of DKK 4.2 million).
- For the first nine months of 2002/03, the company reported a profit on primary operations of DKK 56.6 million against DKK 12.6 million in 2001/02. Turnover was DKK 456.2 million, a 44.0% improvement on the same period last year (DKK 316.4 million). The company recorded a cash inflow from operating activities of DKK 30.3 million (DKK 37.4 million).
- For the full 2002/03 financial year, profit on primary operations is expected to be at the lower end of the previously announced DKK 75-85 million range (DKK 42 million). Turnover is forecast at DKK 570-585 million (DKK 477 million) against DKK 620-640 million as previously announced. The sole reason for the lowered turnover forecast is that purchases of components etc. and third-party supplies for the RAN project have been postponed to the 2003/04 financial year. The postponed part of the turnover is expected to be recognised in the 2003/04 financial year.
- The enhanced sales and marketing efforts in the North and South American markets resulted in orders for an aggregate of 1,000 mini-C terminals in December 2002. The company expects to have its plans for selling and marketing tracking terminals in the North and South American markets in place by the summer of 2003.
- Thrane & Thrane aims to be a leading player in the market for maritime high-speed terminals and expects to launch a new maritime terminal, Fleet55, during the spring of 2003. Furthermore, the company expects to introduce an additional terminal, Fleet33, to the market by the end of 2003. Both new terminals target the market for small vessels in the categories private yachts, coast guard vessels and fishing vessels.

**FINANCIAL HIGHLIGHTS AND KEY RATIOS**

The interim financial statements are unaudited.

(DKK '000)	Q3 2002/03	Q3 2001/02	Year-to-date 2002/03	Year-to-date 2001/02	12 months 2001/02
Net turnover	141,068	118,247	456,162	316,372	476,762
Gross profit	35,448	23,978	118,680	64,941	115,690
Profit on primary operations	14,969	6,302	56,642	12,620	42,479
Ordinary profit before taxation	12,555	6,491	50,990	14,025	43,054
Ordinary profit	8,771	4,528	35,634	9,771	28,612
<b>Profit for the period</b>	<b>8,771</b>	<b>786</b>	<b>35,634</b>	<b>6,029</b>	<b>24,457</b>
Share capital at end of period	92,088	91,570	92,088	91,570	91,570
Shareholders' equity at end of period	370,684	276,604	370,684	276,604	301,309
Total assets	509,610	426,213	509,610	426,213	474,618
Investments in development projects	16,082	14,026	27,782	39,277	46,554
Average number of employees	368	283	351	278	284
Cash inflow/(outflow) from operating activities	27,897	(4,208)	30,286	37,394	99,544
Cash outflow from investment activities	(20,371)	(16,069)	(31,044)	(44,560)	(52,498)
Cash inflow/(outflow) from financing activities	-	16,597	364	12,159	(4,438)
Organic turnover growth	19.3%	(14.4%)	44.0%	(11.2%)	(3.3%)
Operating margin	10.6%	5.3%	12.4%	4.0%	8.9%
ROCE	3.9%	2.0%	16.5%	3.8%	12.8%
Equity ratio	72.7%	64.9%	72.7%	64.9%	63.5%
EPS	1.91	0.17	7.74	1.31	5.34
Cash flow from operating activities per share	6.06	(0.92)	6.58	8.13	21.74
Dividend per share	-	-	-	-	4
NAV per share	81	60	81	60	66

**Definitions of ratios:**

ROCE	= Profit before financial items / Capital employed at beginning of period
Equity ratio	= Shareholders' equity at end of period / Total liabilities at end of period
EPS	= Profit on primary operations / Average number of shares
Cash flow from operating activities per share	= Cash flow from operating activities / Average number of shares
NAV per share	= Shareholders' equity at end of period / Number of shares at end of period

The financial ratios have been calculated in accordance with Recommendations & Ratios, 1997, published by the Danish Association of Financial Analysts.

**FINANCIAL REVIEW****Turnover and profit**

Thrane & Thrane reported a Q3 profit on primary operations of DKK 15.0 million as compared with DKK 6.3 million in 2001/02. Turnover was DKK 141.1 million, a 19.3% improvement on the same period last year (DKK 118.2 million). The profit for the period was DKK 8.8 million (DKK 0.8 million).

For the first nine months of 2002/03, Thrane & Thrane reported a profit on primary operations of DKK 56.6 million against DKK 12.6 million in 2001/02. Turnover was DKK 456.2 million, a 44.0% improvement on the same period last year (DKK 316.4 million). The profit for the period was DKK 35.6 million (DKK 6.0 million).

**Quarterly highlights**

(DKK '000)	Q3 2002/03	Q3 2001/02	Year-to-date 2002/03	Year-to-date 2001/02	12 months 2001/02
Net turnover	141,068	118,247	456,162	316,372	476,762
Gross profit	35,448	23,978	118,680	64,941	115,690
Profit on primary operations	14,969	6,302	56,642	12,620	42,479
<b>Profit for the period</b>	<b>8,771</b>	<b>786</b>	<b>35,634</b>	<b>6,029</b>	<b>24,457</b>
Operating margin	10.6%	5.3%	12.4%	4.0%	8.9%
Cash inflow/(outflow) for the period	7,526	(3,680)	(18,708)	(13,321)	24,294
Cash inflow/(outflow) from operating activities	27,897	(4,208)	30,286	37,394	99,544

**Cash flows**

In the third quarter of 2002/03, the company recorded a cash inflow of DKK 7.5 million (a cash outflow of DKK 3.7 million). Profit adjusted for non-cash items was DKK 14.5 million in the third quarter, and operating activities generated a cash inflow of DKK 27.9 million (a cash outflow of DKK 4.2 million).

In the first nine months of 2002/03, the company recorded a cash outflow of DKK 18.7 million (a cash outflow of DKK 13.3 million) with operations generating a cash inflow of DKK 30.3 million (DKK 37.4 million).

**Market**

Thrane & Thrane experienced growing turnover in the land mobile, maritime and the systems segment in Q3 2002/03 relative to Q3 2001/02. Turnover for the first nine months of 2002/03 was higher in all segments than in the first nine months last year.

**Turnover by market segment**

(DKKm)	Q3 2002/03	Q3 2001/02	Year-to-date 2002/03	Year-to-date 2001/02	12 months 2001/02
Land mobile	49.1	48.4	156.6	120.3	156.7
% of total turnover	35%	41%	35%	38%	32%
Maritime	29.7	26.2	124.6	89.9	179.6
% of total turnover	21%	22%	27%	29%	36%
Aeronautical	6.2	8.0	26.9	19.8	83.5
% of total turnover	4%	7%	6%	6%	17%
Systems	56.1	35.6	148.1	86.4	73.2
% of total turnover	40%	30%	32%	27%	15%
<b>Total</b>	<b>141.1</b>	<b>118.2</b>	<b>456.2</b>	<b>316.4</b>	<b>493.0</b>
Change in turnover	19.3%	(14.4%)	44.0%	(11.2%)	(3.3%)

**Land mobile products**

Sales to the land mobile segment amounted to DKK 49.1 million in Q3, which was 1.5% higher than in Q3 2001/02 (DKK 48.4 million).

As a result of the enhanced sales and marketing efforts in the North and South American markets for tracking terminals, Thrane & Thrane won orders for 1,000 mini-C terminals from distributors in these markets in connection with a distributors' seminar in Columbia in December 2002. The new orders and the existing framework agreement with Schahin of Brazil for delivery of 4,800 mini-Cs create a significant market position for Thrane & Thrane in South America while the company has also entered the North American market for tracking systems. The company expects to have its plans for selling and marketing tracking terminals in the North and South American markets in place by the summer of 2003.

As a result of the change of government in Brazil and the uncertainty in relation to the country's economic situation, Schahin did not purchase additional terminals under the framework agreement in Q3. However, Thrane & Thrane expects that Schahin will take new deliveries during Q4 2002/03.

Thrane & Thrane experienced sustained high demand in the market for M4 terminals in Q3. This was partly due to the uncertain and unsettled political situation in the Middle East and partly to the media industry's increased interest in using M4 terminals.

Inmarsat Ltd. introduced a new service in late 2002: the R-BGAN (Regional-Broadband Global Area Network), which offers a regional 144 kbps packet data service to customers in the Middle East, Europe and North Africa. As the R-BGAN terminal is priced much lower than Thrane & Thrane's M4 terminal, the introduction of the R-BGAN might adversely affect Thrane & Thrane's M4 sales. Thrane & Thrane did not, however, see any immediate effect of the R-BGAN on demand for the company's M4 terminal.

### **Maritime products**

Sales to the maritime segment amounted to DKK 29.7 million in Q3, which was 13.4% higher than in Q3 2001/02 (DKK 26.2 million).

As expected, Q3 was a relatively quiet period for Fleet77 sales because distributors of Fleet77 have products purchased in Q2 in stock. Demand for Fleet77 did, however, pick up slightly in the latter half of Q3.

With the introduction of Fleet77, Thrane & Thrane has successfully entered the market for maritime high-speed terminals. In an effort to expand this position, Thrane & Thrane signed an OEM agreement in Q3 with Japanese company Tokimec, a developer and manufacturer of integrated bridge systems for shipowners and others. One of the objects of the agreement is to improve the company's access to the large Japanese market for newbuildings. Similarly, Thrane & Thrane decided to develop two new maritime terminals, Fleet55 and Fleet33.

Thrane & Thrane presented the new Fleet55 terminal at the Boot Düsseldorf super yacht show in Germany in mid-January 2003. This terminal is the second product in Thrane & Thrane's Fleet product family, and the system is smaller, lighter and lower priced than Fleet77. The new terminal offers global voice and spot beam high-speed data communication based on either 64 kbps ISDN or MPDS (Mobile Packet Data Service) protocol with constant online access. Thrane & Thrane expects to deliver the first Fleet55 terminals to partners and distributors worldwide in the spring of 2003.

Thrane & Thrane expects to launch the smallest maritime terminal in the Fleet product family before the end of 2003. The Fleet33 terminal will be very similar to Fleet55, but the antenna unit will be smaller. Fleet33 will offer global voice, 9.6 kbps fax and spot beam high-speed data communication based on 64/28 kbps MPDS. The terminal will thus receive and transmit data based on 64 kbps and 28 kbps, respectively.

Thrane & Thrane believes that the introduction of the Fleet55 and Fleet33 terminals will enable the company to win additional shares of the markets for commercial fleet, navy and coast guard vessels, fishing vessels and private yachts. In particular, the company believes that the smaller antenna size and the lower weight of the equipment combined with the cost advantage will make Fleet55 and Fleet33 attractive for private yachts, coast guard vessels and fishing vessels.

### **Aeronautical products**

Sales to the aeronautical segment amounted to DKK 6.2 million in Q3, which was 22.5% lower than in Q3 2001/02 (DKK 8.0 million).

Demand for Thrane & Thrane's aeronautical systems was moderate in Q3. Sales of the company's Aero-M and Aero-I equipment were adversely impacted by intensified competition from Iridium, and a number of customers have postponed investments in aeronautical equipment in anticipation of the launch of aeronautical high-speed terminals.

Thrane & Thrane expects to launch a new aeronautical high-speed terminal around new year 2003/04. Q3 was therefore characterised by a high level of activity vis-à-vis potential business partners, such as aircraft manufacturers, in relation to Thrane & Thrane's new high-speed terminal.

## Systems

System sales amounted to DKK 56.1 million in Q3, which was 57.6% higher than in Q3 2001/02 (DKK 35.6 million).

DKK 42.6 million of the company's total turnover of DKK 56.1 million in this segment related to the RAN project. The value of work in progress on behalf of third parties in respect of the RAN project was DKK 23.8 million, which was DKK 14.9 million less than in the first six months of the year. In the nine months period RAN turnover amounted to DKK 117.2 million of the total system turnover of DKK 148.1 million.

In Q3, Thrane & Thrane received a contract amendment worth DKK 23 million with Inmarsat in relation to the RAN project, bringing the total contract value to DKK 438 million. The company also signed an SBS (Satellite Base Station) maintenance agreement with Inmarsat for 2003.

## Product development

Development costs were DKK 11.0 million in Q3 2002/03 (DKK 8.5 million). Maintenance and depreciation of existing products accounted for DKK 4.3 million and DKK 6.7 million, respectively. During the period, capitalised development costs increased by a net amount of DKK 9.4 million.

### *Movements in capitalised development costs*

(DKK '000)	May 1, 2002	Q1 2002/03	Q2 2002/03	Q3 2002/03	9 months 2002/03	January 31, 2003
Additions	210,622	17,166	19,207	18,220	54,593	265,215
Subsidies	(15,688)	(13,857)	(10,816)	(2,138)	(26,811)	(42,499)
<b>Investments in development projects</b>	<b>194,934</b>	<b>3,309</b>	<b>8,391</b>	<b>16,082</b>	<b>27,782</b>	<b>222,716</b>
Amortisation	(69,948)	(6,043)	(6,073)	(6,708)	(18,824)	(88,772)
<b>Capitalised development costs</b>	<b>124,986</b>	<b>(2,734)</b>	<b>2,318</b>	<b>9,374</b>	<b>8,958</b>	<b>133,944</b>

Thrane & Thrane's product development efforts in Q3 focused on developing Fleet55 and Fleet33, the two new maritime terminals, on developing two aeronautical high-speed terminals, on the RAN project and on developing a BGAN terminal.

Thrane & Thrane has already received on-air approval from Inmarsat in respect of Fleet55. This implies that the company is authorised to start testing the interoperability of the new terminal and the satellite. Thrane & Thrane expects to put the Fleet55 terminal on the market in the spring of 2003.

In the aeronautical area, the high-speed unit being developed for Honeywell/Thales is now in the testing and approval stage. Thrane & Thrane expects to make the first customer shipment at the beginning of the new financial year.

The RAN project is slightly behind the original development schedule. As a result, purchases of components etc. and supplies from the company's third-party suppliers have been postponed till after the end of the 2002/03 financial year.

RAN turnover is recognised in line with the project's progress based on the stage of completion of Thrane & Thrane's in-house RAN development. Similarly, third-party supplies are recognised as and when invoiced to Thrane & Thrane. Due to the delay of the RAN project, part of the RAN turnover will not be recognised until in the 2003/04 financial year. In this light, Thrane & Thrane has lowered its forecast for RAN turnover in 2002/03 with approximately DKK 55 million to DKK 130-140 million against DKK 185-195 million as previously announced.

### **Employee shares**

More than 100 new employees have joined Thrane & Thrane during the past year. The large intake of new staff means that a large part of the company's employees do not hold shares in Thrane & Thrane. Based on the wish that as many employees as possible hold shares in Thrane & Thrane, the company issued 21,904 new bonus shares of DKK 20 nominal value each to a total of 339 employees in December 2002 pursuant to the authorisation in article 3.A.2 of the company's articles of association. The shares are eligible for 50% dividend for the 2002/03 financial year. The allocation to a full-time employee is 65 shares, which will be held in trust for seven years. The allocation of employee shares is equivalent to an increase of the company's share capital by DKK 438,080 or approximately 0.5%.

### **Events after January 31, 2003**

No events have occurred since January 31, 2003 which significantly affect the company.

### **Outlook**

For the full 2002/03 financial year, profit on primary operations is expected to be at the lower end of the previously announced DKK 75-85 million range (DKK 42 million). Turnover is forecast at DKK 570-585 million (DKK 477 million) against DKK 620-640 million as previously announced. The sole reason for the lowered turnover forecast is that purchases of components etc. and third-party supplies for the RAN project have been postponed to the 2003/04 financial year. The postponed part of the turnover at approximately DKK 55 million is expected to be recognised in the 2003/04 financial year.

### **Thrane & Thrane A/S**

**PROFIT AND LOSS ACCOUNT***The interim financial statements are unaudited.*

(DKK '000)	Q3 2002/03	Q3 2001/02	Year-to-date 2002/03	Year-to-date 2001/02	12 months 2001/02
Net turnover	141,068	118,247	456,162	316,372	476,762
Production costs:					
- Development costs	(11,017)	(8,475)	(31,245)	(28,956)	(37,966)
- Cost of goods sold	(94,603)	(85,794)	(306,237)	(222,475)	(323,106)
<b>Gross profit</b>	<b>35,448</b>	<b>23,978</b>	<b>118,680</b>	<b>64,941</b>	<b>115,690</b>
Distribution costs	(9,991)	(9,314)	(32,082)	(26,503)	(36,042)
Administrative expenses	(10,488)	(8,362)	(29,956)	(25,818)	(37,169)
<b>Profit on primary operations</b>	<b>14,969</b>	<b>6,302</b>	<b>56,642</b>	<b>12,620</b>	<b>42,479</b>
Other operating income	-	-	-	-	-
<b>Profit before financial items (EBIT)</b>	<b>14,969</b>	<b>6,302</b>	<b>56,642</b>	<b>12,620</b>	<b>42,479</b>
Net financial items	(2,414)	189	(5,652)	1,405	575
<b>Ordinary profit before tax and extraordinary expenses</b>	<b>12,555</b>	<b>6,491</b>	<b>50,990</b>	<b>14,025</b>	<b>43,054</b>
Calculated tax payable on ordinary profit	257	-	(7,144)	-	-
Adjustment of deferred taxation on ordinary profit	(4,041)	(1,963)	(8,212)	(4,254)	(14,442)
<b>Ordinary profit before extraordinary items</b>	<b>8,771</b>	<b>4,528</b>	<b>35,634</b>	<b>9,771</b>	<b>28,612</b>
Extraordinary items	-	(5,346)	-	(5,346)	(5,936)
Tax on extraordinary items	-	1,604	-	1,604	1,781
<b>Extraordinary loss</b>	<b>-</b>	<b>(3,742)</b>	<b>-</b>	<b>(3,742)</b>	<b>(4,155)</b>
<b>Profit for the period</b>	<b>8,771</b>	<b>786</b>	<b>35,634</b>	<b>6,029</b>	<b>24,457</b>

**BALANCE SHEET***The interim financial statements are unaudited.*

(DKK '000)	January 31, 2003	January 31, 2002	April 30, 2002
<b>ASSETS</b>			
<b>Intangible fixed assets</b>			
Patents and licenses	975	-	-
Completed development projects	67,105	43,170	54,664
Ongoing development projects	66,839	80,681	70,322
	<b>134,919</b>	<b>123,851</b>	<b>124,986</b>
<b>Tangible fixed assets</b>			
Land and buildings	1,236	1,370	1,336
Airplanes	8,435	10,635	10,085
Technical plant and machinery	22,425	18,752	19,377
Other plant, tools and equipment	4,743	3,348	3,317
Payments on account for airplanes	-	1,320	-
Plant under construction	842	805	510
	<b>37,681</b>	<b>36,230</b>	<b>34,625</b>
<b>Total fixed assets</b>	<b>172,600</b>	<b>160,081</b>	<b>159,611</b>
<b>Stocks</b>			
Raw materials and consumables	39,449	36,885	35,119
Work in progress	36,250	28,056	22,801
Finished goods and goods for resale	20,651	8,798	11,527
	<b>96,350</b>	<b>73,739</b>	<b>69,447</b>
<b>Debtors</b>			
Trade debtors	116,821	131,151	132,562
Work in progress on behalf of third parties	24,285	-	12,201
Other debtors	42,363	23,331	26,100
Corporation tax	340	-	-
Prepayments and accrued income	4,800	4,764	3,938
	<b>188,609</b>	<b>159,246</b>	<b>174,801</b>
Securities	3	6	3
Cash at bank and in hand	52,048	33,141	70,756
<b>Total current assets</b>	<b>337,010</b>	<b>266,132</b>	<b>315,007</b>
<b>TOTAL ASSETS</b>	<b>509,610</b>	<b>426,213</b>	<b>474,618</b>

**BALANCE SHEET - CONTINUED***The interim financial statements are unaudited.*

(DKK '000)	January 31, 2003	January 31, 2002	April 30, 2002
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Shareholders' equity</b>			
Share capital	92,088	91,570	91,570
<b>Retained profit</b>			
Retained from previous years	242,678	138,762	138,347
Premium on new issue	284	45,486	45,486
Dividend	-	-	18,314
Retained profit for the period	35,634	786	7,592
<b>Total retained profit</b>	<b>278,596</b>	<b>185,034</b>	<b>209,739</b>
<b>Total shareholders' equity</b>	<b>370,684</b>	<b>276,604</b>	<b>301,309</b>
<b>Provisions</b>			
Deferred taxation	50,462	33,687	42,250
<b>Total provisions</b>	<b>50,462</b>	<b>33,687</b>	<b>42,250</b>
<b>Creditors</b>			
<b>Short-term creditors</b>			
Bank debt	-	16,597	-
Payments on account from customers in respect of development projects	-	9,500	14,212
Payments on account from customers in respect of work in progress	-	7,398	-
Payments on account from customers	1,723	4,196	1,316
Trade creditors	51,385	45,540	78,357
Corporation tax	-	-	-
Other creditors	26,668	23,668	29,065
Accrued expenses and deferred income	8,688	9,023	8,109
	88,464	115,922	131,059
<b>Long-term creditors</b>	-	-	-
<b>Total creditors</b>	<b>88,464</b>	<b>115,922</b>	<b>131,059</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>509,610</b>	<b>426,213</b>	<b>474,618</b>

**CASH FLOW STATEMENT***The interim financial statements are unaudited.*

(DKK '000)	Q3 2002/03	Q3 2001/02	Year-to-date 2002/03	Year-to-date 2001/02	12 months 2001/02
Turnover	141,068	118,247	456,162	316,372	476,762
Costs	(116,633)	(109,651)	(372,865)	(286,399)	(409,110)
Net financial income/(expenses)	(2,414)	189	(5,652)	1,405	574
Taxes paid during the period	(7,484)	(10,842)	(7,484)	(10,842)	(10,842)
<b>Profit adjusted for items of a non-cash nature</b>	<b>14,537</b>	<b>(2,057)</b>	<b>70,161</b>	<b>20,536</b>	<b>57,384</b>
Change in stocks	(13,523)	1,316	(26,903)	31,120	35,412
Change in debtors	47,968	(10,262)	29,623	(21,192)	(31,919)
Change in trade creditors etc.	(21,085)	6,795	(42,595)	6,930	38,667
<b>Change in working capital</b>	<b>13,360</b>	<b>(2,151)</b>	<b>(39,875)</b>	<b>16,858</b>	<b>42,160</b>
<b>Cash inflow/(outflow) from operating activities</b>	<b>27,897</b>	<b>(4,208)</b>	<b>30,286</b>	<b>37,394</b>	<b>99,544</b>
<b>Dividends paid for the period</b>	<b>-</b>	<b>-</b>	<b>(18,314)</b>	<b>(18,314)</b>	<b>(18,314)</b>
<b>Cash inflow/(outflow) from operating activities less dividend paid for the period</b>	<b>27,897</b>	<b>(4,208)</b>	<b>11,972</b>	<b>19,080</b>	<b>81,230</b>
Intangible fixed assets	(17,057)	(14,026)	(20,157)	(39,277)	(46,091)
Tangible fixed assets	(3,314)	(2,043)	(10,887)	(5,283)	(6,410)
Securities	-	-	-	-	3
<b>Cash outflow from investments activities</b>	<b>(20,371)</b>	<b>(16,069)</b>	<b>(31,044)</b>	<b>(44,560)</b>	<b>(52,498)</b>
Loans and overdrafts	-	16,597	-	12,279	(4,318)
New issue of employee shares	-	-	364	-	-
Net proceeds on IPO	-	-	-	(120)	(120)
<b>Cash inflow/(outflow) from financing activities</b>	<b>-</b>	<b>16,597</b>	<b>364</b>	<b>12,159</b>	<b>(4,438)</b>
<b>Cash inflow/(outflow) for the period</b>	<b>7,526</b>	<b>(3,680)</b>	<b>(18,708)</b>	<b>(13,321)</b>	<b>24,294</b>
Cash and cash equivalents, beginning of period	44,522	36,821	70,756	46,462	46,462
<b>Cash and cash equivalents, end of period</b>	<b>52,048</b>	<b>33,141</b>	<b>52,048</b>	<b>33,141</b>	<b>70,756</b>

**SPECIFICATION OF SHAREHOLDERS' EQUITY**

(DKK '000)	Share capital	Premium on new issue	Retained profit	Proposed dividend	Total
<b>Shareholders' equity, May 1, 2002</b>	<b>91,570</b>	<b>45,487</b>	<b>62,720</b>	-	<b>199,777</b>
Accumulated effect at beginning of year of change in accounting policies	-	-	83,218	18,314	101,532
<b>Adjusted shareholders' equity, May 1, 2002</b>	<b>91,570</b>	<b>45,487</b>	<b>145,938</b>	<b>18,314</b>	<b>301,309</b>
Transferred premium on new issue to distributable reserves	-	(45,487)	45,487	-	-
Capital increase	518	284	(438)	-	364
Dividend paid to shareholders	-	-	-	(18,314)	(18,314)
Adjustment, financial contracts	-	-	51,691	-	51,691
Profit for the year	-	-	35,634	-	35,634
<b>Shareholders' equity, January 31, 2003</b>	<b>92,088</b>	<b>284</b>	<b>278,312</b>	-	<b>370,684</b>